

# COREPLUS CREDIT UNION

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## VEHICLE LOAN RATES

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Federally Insured by NCUA  
Equal Opportunity Lender

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Equal Housing Lender

### EFFECTIVE DATE

April 01, 2026

### IMPORTANT INFORMATION:

The actual Annual Percentage Rate (APR), daily periodic rate (if applicable), due dates and payment amounts will be included in the initial disclosure based upon your specific loan needs. All loans are subject to a credit report. By applying, you are voluntarily agreeing to a credit report inquiry. If you opt out of having a credit report pulled, then your application will be withdrawn as an incomplete application. Loans are subject to credit approval. Rates, terms, and conditions may change without notice and can vary based on collateral, qualifications, and credit worthiness. Our low vehicle rates are available directly through our preferred dealership partners. Ask us or visit [www.coreplus.org](http://www.coreplus.org) for further details.

### CREDIT UNION MEMBERSHIP:

Borrower(s) who are not current members are required to establish a Credit Union membership. Credit Union membership requires a \$0.01 par value share for each individual, or a \$0.02 par value for a joint account with two borrowers to be maintained over the life of the loan or membership.

### LOAN RATE INFORMATION:

The table below shows loan options currently offered by the Credit Union. For all available credit options (consumer, real estate, vehicle, etc.) check all our rates on the web site (see the address above) or see a credit union representative.

Loan (Sub Account) Type	Collateral Year	Term (Months)	APR As Low As <sup>1,2</sup>
Auto Loan	2025 & Newer	Up to 66	4.74%
	2022 - 2024	Up to 66	4.99%
	2019 - 2021	Up to 66	5.49%
	2015 - 2018	Up to 66	6.49%
	2011 - 2014	Up to 66	7.49%
Motorcycle & Power Sports	2023 & Newer	Up to 66	6.99%
	2020 - 2022	Up to 66	7.49%
	2017 - 2019	Up to 66	8.49%
	2010 - 2016	Up to 66	9.49%
RV, Trailer, & Boat	2023 & Newer	Up to 96	7.99%
	2020 - 2022	Up to 72	8.49%
	2017 - 2019	Up to 72	9.49%
	2010 - 2016	Up to 72	10.49%

### <sup>1</sup>. ANNUAL PERCENTAGE RATE (APR):

Your Annual Percentage Rate (APR) may differ based on credit history, credit worthiness, collateral year, term of loan, loan to value (LTV), and fees that may constitute finance charges. Not all applicants will qualify for the lowest rate. Your actual APR will be included in the initial Truth in Lending (TIL) disclosure. Rates are subject to change without notice.

**Payment Example:** For a loan amount of \$25,000.00 with an Annual Percentage Rate (APR) of 4.74% over a term of 66 months, the estimated monthly payment would be \$431.05.

## **2. LEASE BUY OUT AND PRIVATE PURCHASE LOAN:**

CorePlus Credit Union does not offer financing for private purchases, lease buyouts, auto, motorcycle, powersport, or recreational vehicles.

### **RATE DISCOUNTS & FLOOR RATES:**

The Consumer Secured Floor Rate is 1.99% APR, and the Consumer Unsecured Floor Rate is 3.99% APR. The credit union may offer loan discounts; however, certain discounts may not be applied if they cause the final rate to fall below the current floor rates. To learn more about the discounts available, speak to a credit union representative.

### **COLLECTION COSTS:**

You agree to pay all costs of collecting the amount you owe under this agreement including court and attorney's fees not of the unpaid debt or as allowed under applicable laws.

### **LATE CHARGE (LOANS):**

If your loan payment is ten (10) or more days late you promise to pay a late charge of 5.00% of the payment due, or \$10.00, whichever is greater.

### **Important Notice for Indirect Lending Loans:**

If you purchased a vehicle through a dealership in Connecticut, Rhode Island, or New Hampshire, please refer to the late fee schedule below. Additionally, always review your Retail Installment Contract or Loan Agreement for specific details regarding late charges and other important terms and conditions related to your loan.

- **Connecticut:** If your loan payment is not received in full within ten (10) days after it is due, you will pay a late charge of \$10.00 or 5.00% of the part of the payment that is late, whichever is less.
- **Rhode Island:** If your loan payment is not received in full within ten (10) days after it is due, you will pay a late charge of \$1.00 or 5.00% of the part of the payment that is late, whichever is greater.
- **New Hampshire:** If your loan payment is not received in full within ten (10) days after it is due, you will pay a late charge not in excess of 5.00% of the part of the payment that is late.

### **MINIMUM AMOUNT FINANCED & LOAN TERMS (MONTHS):**

**Minimum Amount Financed:** The minimum amount financed for new and used vehicles including automobiles, motorcycles, powersport vehicles, recreational vehicles, trailers, and boats, is \$5,000.

**Loan Terms (Months):** Longer loan terms may be available based on collateral type and creditworthiness. Please contact a credit union representative for additional information.

### **LOAN TO VALUE (LTV):**

Loan to value guidelines are determined based on the Applicant(s) creditworthiness. The credit union utilizes MSRP for New Vehicles or NADA Clean Retail for Used Vehicles. Loan to Value is calculated by dividing the total amount financed by the collateral value. Please contact a credit union representative for additional information.

### **VENDORS SINGLE INTEREST (VSI) INSURANCE:**

Vendors Single Interest (VSI) Insurance is required on all secured, collateralized loans. VSI insurance protects the credit union's interest in the collateral and does not protect the borrower's interest in the collateral. Borrower's may obtain VSI coverage through a provider of their choice, subject to proof of coverage and credit union approval. If VSI insurance is obtained through the credit union, the cost is determined by the insurance service provider.

### **ANCILLARY PRODUCTS:**

CorePlus Credit Union is partnered with TruStage™ to offer optional ancillary products, including Mechanical Repair Coverage (MRC), GAP Plus with Deductible Assistance, and Debt Protection for eligible secured loans. The purchase of ancillary products is entirely voluntary, and not a condition of the loan approval.

**ELIGIBLE LENDING AREA:**

The credit union limits our lending activity to specific states to ensure effective loan servicing, collection, and recovery processes. This limitation applies only to secured collateral loans, such as automobiles, motorcycles, powersport vehicles, and recreational vehicles.

The eligible lending area includes Connecticut (CT), Rhode Island (RI), Massachusetts (MA), New Hampshire (NH), Vermont (VT), Maine (ME), New York (NY), Pennsylvania (PA), and Florida (FL).

**RECREATIONAL VEHICLE COLLATERAL EXCLUSIONS:**

The Recreation Vehicle (RV) lending program excludes park models, truck campers, and roof top campers.